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- ▶ HP CSE
- ▶ Avaya Specialist
- ▶ ACE InDesign
- ▶ LPIC Level1
- ▶ Apple Certified Pro
- ▶ VCP6-CMA
- ▶ JNCDA
- ▶ Aruba Certification
- ▶ CCA XP
- ▶ ICND1
- ▶ RCSP
- ▶ GAQM LCP
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28 Top Vendors

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- ▶ ISM
- ▶ HRCI
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- ▶ SUN
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- ▶ SugarCRM
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- ▶ Altiris
- ▶ Alfresco
- ▶ AMA
- ▶ Informatca

What Client's Say

“ There are some less than 8 new questions, so this 70-695 dump is still mostly valid. Wrote the exams today and passed. ”

 **Timothy**
★★★★★

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Pass-Guaranteed Certification Exam Questions | Exam Dumps - ITCertMagic

Exam : **HP2-B149**

Title : **Selling HP Printing Hardware
2017**

Vendor : **HP**

Version : **DEMO**

NO.1 While discussing HP products with a customer, when would it be a good time to incorporate the sustainability advantages of HP products?

- A. when the customer mentions they are not using Original HP cartridges in HP printers
- B. when the customer wants to improve the security of their overall product fleet
- C. when the customer wants to gain management control over multi-vendor print environment
- D. when the customer says their goal is to increase productivity and employee convenience

Answer: D

NO.2 A customer needs help in managing their entire printing fleet, including:
Which solution is best suited for this customer?

- A. Web JetAdmin
- B. Security Manager
- C. Jetadvantage insights
- D. Universal Print Driver (UPD)

Answer: A

NO.3 A small start-up needs help managing their printing fleet.
Which manageability solution is best suited for their needs?

- A. JetAdvantage Security Manager
- B. Universal Print Driver (UPD)
- C. JetAdvantage Insights
- D. Web JetAdmin

Answer: A

NO.4 Which manageability solution saves time by auto-detecting the IP address of new devices connected to the fleet and instantly setting group policies?

- A. JetAdvantage Insights
- B. HP Access Control
- C. Universal Print Driver (UPD)
- D. Web JetAdmin

Answer: D

Explanation:

Reference <http://h10032.www1.hp.com/ctg/Manual/c01840709>